



BREAKING GROUND IN HOUSTON, TX



On Wednesday, March 13, Hermann Warehouse Corporation hosted a wonderful groundbreaking ceremony for the newest addition to our portfolio of warehouses: **3520 E. Sam Houston Parkway N. – a 181,000 sq ft, state of the art warehouse that will house our Southwest Corporate offices.**

We celebrated this great addition with members of our Board of Directors, company executives, other key staff from across the Hermann organization, customers and our project partners – Rycon Construction, Goree, and Cushman & Wakefield – onsite.

The celebration included speeches from:

- Jeff Hermann, Chairman and CEO
- Chuck Capra, President of Hermann Warehouse Corporation
- Stan Trybula, Director, Client Solutions Group at Armada Supply Chain Solutions
- William Flores, Vice President, Texas Division of Rycon
- Mike Diehl, President, Texas Division of Goree

This facility is located right off Beltway 8 near I-10, only 12 miles from the Houston's ports (Bayport Container Terminal, Barbour's Cut, and City Docks), and near rail yards for Union Pacific, BNSF, Reliance Rail International, and the Port Terminal Railroad Association. It will have 181,000 sq. ft. of warehouse space, up to 25,000 rack positions

for storage, 36' clearance height, 41 dock doors, 6 parking spots for electric trucks, and truck and trailer parking on the grounds. The warehouse space is fully customizable to fit any storage needs, and the modern, two-story office space will include a restored 'Old Timer' truck from Hermann's early transportation history, open working areas, multiple training rooms, and spaces designed for activities that encourage productivity and collaboration.

Hermann Warehouse Corp. has maintained a presence in Houston since 1988 when it acquired Palmer Warehouse. With strong capabilities in storing a wide range of products in our warehouse and expertise at navigating Houston's ports, we've been delighted to provide supply chain services to the Houston market, importers and exporters, and rapidly growing community! With a population of 2.3 million residents in 2022, indicative of it being one of the fastest growing states, we're eager to support the community and provide warehousing, transportation, transloading, and packing solutions for the nearly 2 million TEUs that come through the ports.



We look forward to sharing more updates as construction progresses and, of course, our grand opening celebration when the building is finished!

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A PEEK INSIDE OUR NEW JERSEY WAREHOUSES

Hermann Services has always had strong roots in New Jersey in regard to warehousing, even before our transportation, warehousing, and management divisions came together to operate as one organization in 1969. We've owned, leased and operated various warehouse sites in New Jersey that range in size from 50,000 sq ft up to 350,000 sq ft offering our clients with a diverse array of solutions to meet their needs since the 1960s. Our current portfolio of strategically placed locations throughout New Jersey provides direct and efficient access to major highways, ports, and a highly skilled workforce including, but not limited to:

- 21 Distribution Way, Monmouth Junction
- 481 Blackhorse Lane, South Brunswick
- 302 Bordertown-Hedding Road, Bordertown
- 304 Bordertown-Hedding Road, Bordertown
- 445 Rising Sun Road, Bordertown

Hermann Services has always been dedicated to adapting in an ever-evolving industry. Our highly skilled and committed staff have helped us prove this by adopting our 'customer ready, always ready,' motto. We've worked to modernize our facilities by integrating hi-tech warehouse management systems, specialized material handling equipment, electric forklifts, motion-activated lighting, RFID scanning systems, specialty storage certifications, and regular refreshing of the facilities for cleanliness and functionality.

Building upon our commitment to excellence and continuous improvement, Hermann Services has a long-standing tradition of success. Jim Capra, Warehouse Manager at 21 Distribution Way, has witnessed our transformation over the past four decades. Reflecting on his time with the company, he shared, "Hermann Services has a long history of success, and I am glad to be a part of it for the past forty years, mainly at our newly renovated facility in Monmouth Junction, NJ. To think how much has changed since my first day here back in the mid-1980s, it is amazing." One of the many changes we've embraced over the years is our commitment to sustainability and being as environmentally friendly as possible by phasing out propane forklifts and updating all our lighting to be motion-activated. We've also improved our technology by adding a robust warehouse management system with RFID scanning.

Our Bordertown-Hedding Road warehouse holds not only an organic certification for safe food storage and transloading, but it has also maintained an AIB superior rating for two consecutive years, demonstrating our commitment to quality and continuous improvement. At Hermann Services we believe in constantly innovating, and this warehouse is no different, as Office Manager Demea Tyson explained, "Racking has been added to increase our storage capacity, which has also proved beneficial to our new pharmaceutical client as well as other clients," she said. "As of January 2024, we expanded our footprint in Bordertown, NJ with an additional 40,000 square feet at 302 Bordertown-Hedding Road; this building is temperature-controlled and can meet a number of potential clients' needs." Temperature-controlled warehouses are dedicated to storing and managing products that require specific temperature environments like food, beverages, pharmaceuticals, chemicals, and more. These warehouses can preserve the freshness, integrity, and effectiveness of sensitive products which allows us to accommodate a wide range of products with different temperature requirements.

Our Rising Sun Road warehouse in Bordertown is our newest New Jersey location, built in 2021, and it has received AIB superior ratings two years in a row, along with a multitude of compliments from its customers since its opening. "Watching our Rising Sun Road, Bordertown facility be built from the ground up is such an exciting experience," said Karen Huffman, Director of Administration. "Once completed, we were accepting freight right away. To see our building from opening doors to getting AIB certified is a tremendous accomplishment. All due to the Rising Sun Road team's commitment and diligence to manage cleanliness and organization. All customers old and new will benefit from it!"

Our New Jersey warehouses offer more than storage spaces; they offer a partnership to strengthen and build stability in your supply chain, with experienced and professional teams, state-of-the-art warehousing management systems, and flexible solutions that can fit your business needs. We're certainly proud of the hard work our teams have put in to create and maintain amazing facilities and partner with our customers to ensure our custom solutions benefit their bottom line!



Distribution Way

Blackhorse Lane

Bordertown-Hedding Road

Rising Sun Road

EDUCATE, EMPOWER, AND ERADICATE THROUGH PARTNERSHIPS

According to the U.S. Department of State, over 27.6 million individuals worldwide are estimated to be victims of human trafficking, and they can be of any age, ethnicity, and background. Recognizing its dual nature as a crime and a public health concern, the U.S. Department of State established January as the annual month to raise awareness and equip communities with tools for prevention against trafficking.

Project Protect Our Children is a non-profit that provides preventative educational programs and awareness training, as well as direct services to teenage trafficking survivors. This is significant because, "1 in 4 human trafficking victims are children," according to Project Protect Our Children. They understand the value and importance of teaching children to protect themselves from this crime and their goal is to help end human trafficking.

Hermann Services has proudly supported Project Protect Our Children since 2021 by wrapping two trailers in its message and participating in events like their Summer Festival. Our trailer and a few of our Houston employees attended Project Protect Our Children's Summer Festival in June 2023. "I was proud to represent Hermann Transportation this past June and join Project Protect our Children to support a good cause at their Summer Festival to promote awareness of sex trafficking," said Sylvia Rocha, Office Administrator for our Houston location. The festival was another way to bring communities together, raise awareness, and honor all the hard work their Youth Action Board has done to further this goal throughout the year.

The latest organization we supported this year is Truckers Against Trafficking, a non-profit that understands the important role those in the transportation industry play as the eyes and ears of our nation's



highways. They aim to create, "A mobile army of transportation professionals to assist law enforcement in the recognition and reporting of human trafficking, in order to aid in the recovery of victims and the arrest of their perpetrators." They have trained 1,510,474 industry professionals, which is a 17% increase from the amount they trained in 2021. Hermann Services is proud to be one of the many organizations that have partnered with Truckers Against Trafficking to educate our employees on the signs to be aware of and what to do if you suspect trafficking.

Human trafficking hinges on exploiting young or innocent people, so equipping individuals with the tools to recognize and report potential trafficking situations is a critical step in putting a stop to this crime. Project Protect Our Children, Truckers Against Trafficking, and many other organizations work to raise awareness and teach as many people as possible the signs to be on the lookout for. Our partnership with both organizations reflects our deep belief in protecting all children from abuse and exploitation.

CUSTOMER COMPLIMENTS

"I just want to take the time out to acknowledge your team and all their hard work. L'Oreal really appreciates all that you guys do on a daily basis for us. From Gus, Andrea, Jose, and Mark – they all do a great job coordinating with us on any needs. There are never any issues, and you guys go above and beyond. Thank you for everything, and as always, it's a pleasure working with you guys." – *Austin T.*

"Hermann Warehouse has done a remarkable job servicing our business, especially with the Basotect shipments. Even during the toughest times, Hermann always comes through for our group without hesitation in doing whatever possible to get the job done. We cannot thank the entire team enough for their hard work and dedication to our

business. On the warehouse side, I work mostly with Kellyn, Jaime, and Jasmine who always respond and act with such urgency and kindness. I must say the entire team understands our specific requirements and urgency for getting shipments in and out of the warehouse, delivering to our customers. The entire group displays great teamwork. We really appreciate all the work you do. It's always a pleasure working with the entire team." – *Nicki C.*

"The Hermann staff is an integral part of our domestic and international supply chain. They consistently provide expert services in warehousing and trucking and are vital to our cargo flow and product availability. Thank you, Hermann Team." – *Kenneth R.*



BRAIN TEASER

I travel the world and carry countless items but own none myself.
What am I?



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Monmouth Junction, NJ 08852

TRANSPORTATION • WAREHOUSING • LOGISTICS
800.524.0067 • www.HermannTDS.com

CELEBRATING OUR EMPLOYEES' MILESTONES

We'd like to acknowledge the employees celebrating milestones with us this quarter and thank them for being a big part of the Hermann Services family. **WE APPRECIATE YOUR YEARS OF SERVICE!**



1 YEAR

Bernadette Adamczyk
Kelly Baureko
Carlos Bedoya
Timothy Brown
Dashaun Bush
Pedro Diaz Alvarez
Andrea Ene
Keimi Harper
Kelley Hayward
Kim Hermstedt
Adrian Hurgoi
Denise Jones
Robert Lowenthal
Jeffrey MacGregor
Ben McGready
Kemothy Petteway
Carlos Rodriguez
Edwin Rodriguez
Vicente Salas
Ezra Stoddart
Vincent Vizinia
Luis Zalaya Lara

2 YEARS

Karen Huffman
Clifford Oyugi
Mike Ray
Steven Riley
Byata Wilder

3 YEARS

Jeremias Gonzalez
Jacqueline Harrison
Adam Stump

4 YEARS

David J. Anderson
Danielle Berglund
Andre Mottas
Jimmy Thompson

5 YEARS

Brittanie Emory
Francis Salen

7 YEARS

Shanita Barker-Cooper
John Cassano

9 YEARS

Maria Aquino
Ricardo Gonzalez
Curt Kristjanson

10 YEARS

Fabricio Beltran
Lori Eshelman

11 YEARS

Esperanza DeLeon
Kellyn Jibaja

12 YEARS

Francis Kanu

16 YEARS

Alexander D'Amico

17 YEARS

Dwight Browne
Lisa Burke
Anthony Cennamo
Clint Randall
Enrique Vasquez
Kent Walker

18 YEARS

Armando Castro

19 YEARS

Page Cannon
Dustyn Wright

20 YEARS

Diane Wadsworth

21 YEARS

Jose Jaigua

31 YEARS

David Anderson